

JOIN US ON:

Thursday, February 9th

3:00pm – 5:00pm

Avera Sacred Heart Pavilion,
409 Summit Street, Yankton

SIGN IN begins at 2:45pm

SESSION 1: 3:00 – 4:00pm

Making the Ask, Building
Relationships to Cultivate
a Better World.

W/ JASON LEMKE,
DEVELOPMENT COORDINATOR at
SD AREA HEALTH EDUCATION CENTER



SESSION 2: 4:00pm – 5:00pm

Panel Discussion. How to be
an Effective Board!

REGISTRATION :

FREE to all attendees

CONTACT:

United Way of
Greater Yankton
605-665-6766

spark

CONNECTIONS FOR COMMUNITY

In today's fast-paced nonprofit world, staying ahead of the game through training and networking is critical to any nonprofit organization's success.

Please join us for this exciting professional development opportunity!

Igniting Excellence!

A Workshop for Non-profit
Staff, Volunteers & Board Members!

Thursday, February 9th

3:00pm – 5:00pm

Avera Sacred Heart Pavilion
Auditorium

Please arrive at 2:45pm to sign in.

DURING THIS WORKSHOP:

Hear best practices on how staff, board, & volunteers can work together in developing your organization's fundraising capacity.

Gain tips on how to better serve your organization, how to navigate change, and how as Board Members your engagement determines success!

Igniting Excellence!

SESSION 1: 3:00 – 4:00pm

Making the Ask -

Building Relationships to Cultivate a Better World.

For an organization's resource development efforts to be fruitful fundraising cannot simply be one person's job...it must be a part of an organizational culture that spreads across every individual employee and volunteer.

This session will focus on how staff, board, and volunteers can work together in developing your organization's fundraising capacity by building relationships with donors and prospective donors. Attendees will learn about the cycle of cultivating a relationship and will come away with a simple framework for "making the ask."

Presented by: Jason Lemke, SD Area Health Education Center; President of the South Dakota Chapter of AFP (Association of Fundraising Professionals)

With more than two decades of professional experience across a variety of roles, Jason Lemke has amassed broad expertise in relationship development and strategic planning. Currently serving as Development Coordinator for the SD Area Health Education Center, Jason has built the organization's development operation from the ground up. He has developed corporate sponsors, individual donors, research projects, multiple grant applications, and launched a scholarship program. Jason is also the founder of Lemke Training & Consulting Group, which provides customized training and consulting to nonprofits and small businesses.

SESSION 2: 4:00pm – 5:00pm

Panel Discussion - How to be an Effective Board!

Gain insight from fellow volunteers and directors on how to better serve the need, navigate change, and how as Board Members your engagement determines success. BRING QUESTIONS!

Panel of dedicated volunteers include: Marc Mooney, First Dakota National Bank, Board Member, Boys & Girls Club of Yankton; Stacy Schramm, Vision Real Estate, Board Member, Pathways Shelter for the Homeless; Kelsey Collier-Wise, United Way of Vermillion

